

**Please make plans on Tuesday, April 13, 2010 to attend the Professional Development Meeting with Tom Schulte (see bio on page 2), on the topic “How to Stay Positive in a Tough Work Environment”. Also, please make plans to attend the Spring Seminar on the following day, “Everything you Wanted to know about Lean, but were Afraid to Ask.”**

**PDM Topic: “How to Stay Positive in a Tough Work Environment” by Tom Schulte**

All of us know people that seem to ooze positive energy. It seems like they are always “on” and enjoy each day of their life and the people around them. They have a certain spark about them and bring a positive perspective to every situation. These people don’t *react* to every negative event or remark made by those around them but seem instead to be guided by an *inner* discipline that allows them to live a positive, productive, happy lifestyle. They are in control of themselves and won’t allow anything or anyone to change the positive direction they have chosen for their life.

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**Spring Seminar Topic: Everything You Wanted to Know About LEAN But Were Afraid to Ask! By Tom Schulte**

It seems at times that the business world has become obsessed with *lean* . . . and maybe it has. Ever since Henry Ford invented the assembly line, industrial innovators have constantly focused on improvement through a variety of different manufacturing and operating strategies. *Lean* manufacturing is a manufacturing strategy that works to produce a high level of throughput with a minimum of inventory.

*See Seminar Brochure Insert starting on page 3*

**PDM on Tuesday, April 13, 2010** Southside Education Center, 2nd Floor, Room E216 4501 E. 47th St South, Wichita, Ks. Attendees should enter on East Side of Building.

- Arrive 5:15PM
- Buffet 5:45PM
- Business Mtg 6:15PM
- Speaker 6:30PM
- Cost **\$15:** Meal & Speaker Presentation:  
**No Charge:** Speaker Presentation Only
- Parking Parking Lot on East side of building
- RSVP Required no later than noon on Monday, April 12, 2010.  
  
RSVP online at [apics-wichita.com](http://apics-wichita.com)  
  
email [rsvp@apics-wichita.com](mailto:rsvp@apics-wichita.com) or call (316) 636-8224 and leave message. When making your reservation please provide names, contact phone, member/guest or current APICS student.

**Tom Schulte: April PDM Speaker and Spring Seminar Presenter**



Tom Schulte

Tom Schulte currently works as a private consultant utilizing his knowledge and skills to help businesses "reawaken" the involvement, leadership, teamwork and spirits of their managers and associates. He has been an invited speaker at most of the APICS International Conferences the past 14 years and was the highest rated speaker at the Conference many times including 1998, 2002, 2003 & 2004. Tom also was awarded the best speaker award at the 2003 SAPICS conference in South Africa.

His ability to weave his years of corporate experience, life experiences and sense of humor into common sense presentations, combined with his enthusiasm and energy make his presentations and workshops dynamic, meaningful, motivating and fun to attend.

**Presidents Corner by Brian Hickman, Wichita Chapter of APICS**

We had a very interesting March PDM when Ron Ireland spoke to us about "Managing the Extended Supply Chain." Ron had lots of insights on how to lower your inventory and improve your relations with both customers and suppliers. A few lucky attendees walked away with a copy of his book.

We are bringing Tom Schulte to Wichita for two events in April. Tom is always one of our most requested speakers and is a regular speaker at the international conference. He will be speaking to us on April 13<sup>th</sup> about "How to Stay Positive in a Tough Work Environment." His motivating presentation will just get you warmed up for the spring seminar the next day (April 14<sup>th</sup>). His topic for this full-day seminar will be "Everything You Wanted to Know About LEAN... But Were Afraid to Ask." Make your reservation now using the registration form found in this newsletter.

You can make a reservation for any of our events from our website ([www.apics-wichita.com](http://www.apics-wichita.com)). Just click on the event that you want to sign up for and follow the instructions. Please try it out and let us know what we can improve.

The slate of officers for next year's Board of Directors is listed elsewhere in this newsletter. We still have a couple open positions and will be asking for nominations at the April dinner meeting so if you have any interest in a position that financially pays nothing, but gives a lot of practical business experience and a lot of professional satisfaction, please let us know and we'll work to find you a position in our chapter management.

Brian Hickman, CPIM, PMP

President, 2009-2010

Wichita Chapter of APICS

[president@apics-wichita.com](mailto:president@apics-wichita.com)

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## **Spring Seminar**

### **Everything you wanted to know about Lean, but were afraid to ask by Tom Schulte**

Originally a Japanese methodology known as the Toyota Production System designed by Sakichi Toyoda, *lean* manufacturing or *lean* production, (*which is often known more simply as "lean"*), is a production practice that considers the use of resources for anything except creating value to the end customer to be wasteful . . . and therefore should be eliminated. Looking at it from the customer's perspective, "value" is defined as any action or process that a customer would be willing to pay for. Basically, *lean* is the effort to create more value with less work. That simply means identifying "non-value" activities and eliminating them.

In the end, success isn't so much about applying expensive, complicated *lean projects* as much as it is about creating a *lean culture* where every person in the business understands and applies the basic principles and methods for identifying and eliminating waste. This kind of culture encourages and empowers every person to have a passion for making improvements to their process every day.

So where do you begin? The answer is, you begin with a new understanding of how you look at your everyday activities. You have to ask the question, "*What really adds the kind of value to the customer and to the business that is necessary to survive and grow in these competitive times?*" What does NOT add value or promote growth is wasteful processes and practices. That is where the simple but effective *lean* tools and methods that are needed. They make it possible for everyone in the business to identify and reduce waste. This interactive workshop will clearly teach the foundational understandings and most common lean tools needed for you and your work team to begin applying *lean* concepts to improve your work processes and activities.

Upon completion, you will be able to:

- Identify continuous improvement concepts such as *value* and *quality*.
- Recognize the significance of processes for continuous improvement.
- Recognize the significance of variability.
- Understand standard work and its application in the workplace.
- Describe the importance of *process adherence*.
- Recognize the importance of error proofing.

***Please find Seminar Enrollment Information and Form on next page***



**The Wichita Chapter presents**

**Tom Schulte on**

**Everything You Wanted to Know**

**About Lean- but were**

**Afraid to Ask!**

**April 14, 2010**

**8:30 am – 4:30 pm**

This full-day event promises to be educational and informative for everyone within your organization.

Registration includes:

- Donuts & coffee
  - Lunch
  - Certificate of Completion
- 7 hours of credit towards CPIM/CSCP recertification

RSVP to Brian Ferris at:

\* bferris@cox.net  
316-945-1574

### Seminar Logistics

You can register for the workshop by sending a check payable to APICS Wichita and this registration blank by April 7, 2010 to:

Brian Ferris  
1963 W. Anita Ave.  
Wichita, KS 67217

Or bring registration and check to the Mar 9th PDM, room providing. Please register early to ensure your seat at this event.

\_\_\_\_\_

Full Name

\_\_\_\_\_

APICS Membership Number

\_\_\_\_\_

Address                      City      State    Zip

\_\_\_\_\_

Telephone

The Cost is \$199 for members of APICS, IIE, PMI, ASQ, and NAPM, \$250 for non-members and \$75 for full-time students. The registration fee includes the Apr 13th Professional Development Meeting (PDM)

**How to Stay Positive in a Tough Work Environment**, with a dinner. Special rate for 5 or more in attendance from one company - \$175.

The Seminar and PDM will be located at Wichita Area Technical College, 47<sup>th</sup> St. Campus.

## Education and Certification Maintenance

Are you keeping pace with the changing times? Have there been changes in your job/work environment in the last 3 – 5 years? Has the technology at your company remained the same? The Wichita Chapter offers many educational opportunities for you to learn and maintain your edge in operations management. There are monthly Professional Development Meetings (PDM), our spring seminar, certification review classes thru WATC or at your company, classes like LEAN Enterprise, Global Sourcing & Fundamentals, and numerous resources from this chapter, APICS and other sources. Our members are working on their certifications. Shouldn't you be?

Over 50% of our 187 members have earned their certifications:

<b>CPIM</b>	Certified in Production and Inventory Management	66
<b>CFPIM</b>	Certified Fellow in Production & Inventory Management	3
<b>CIRM</b>	Certified in Integrated Resource Management	5
<b>CSCP</b>	Certified Supply Chain Professional	28

Certification is a big first step but it takes maintenance to keep your skills current. That's why we bring great speakers to Wichita for our PDMs. That's one of the reasons why we offer classes, seminars and workshops. You can earn 1 point attending the April PDM and 7 points for attending our seminar, **"Everything You Wanted to Know about LEAN but Were Afraid to Ask"**. And if anyone needs help with certification maintenance, please e-mail: [vp-education@apics-wichita.com](mailto:vp-education@apics-wichita.com) or call Ron Lunsford, CPIM, CSCP at 316-641-6291. If there's sufficient interest, we all can meet before a PDM.

The APICS certification maintenance web page puts it this way:

"The APICS Certification Maintenance Program is available to keep APICS CPIM, APICS CFPIM, and APICS CSCP designees at the top of their game. The program incorporates a variety of professional development opportunities for APICS certification designees to stay current and continue reaping the benefits of the APICS community.

The APICS Certification Maintenance Program uses professional development points as a simple way for you to keep track of your APICS certification maintenance activities. Once you earn your APICS certification, most operations management-related activities will help you earn points toward maintaining that certification.

APICS CPIM and APICS CSCP designees must earn a total of 75 professional development points within five years of receiving their designation. APICS CFPIM designees must earn a total of 100 professional development points in the same span of time.

### Activities that help you earn APICS Certification Maintenance Points

- APICS Membership (6 points per year)
  - APICS Conference & Exposition (24 points for full conference registration and attendance)
  - APICS Webinars (1 point per instructional hour)
  - APICS CPIM and CIRM Exams (10 points earned for each exam passed)
  - APICS CSCP Exam (20 points earned for passing the exam)
- Other operations management-related activities (1 point per instructional hour)

**Education and Certification Maintenance**

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While the program is simple, it is essential for you to have all of the details at your fingertips to ensure you are able to maintain your APICS certification with ease. Below are the APICS CPIM/APICS CFPIM and APICS CSCP maintenance bulletins. Please take a moment to download the appropriate bulletin for you.”

- [APICS CSCP Certification Maintenance Bulletin](#)
- [APICS CPIM/APICS CFPIM Certification Maintenance Bulletin](#)

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## How to Stay Positive in a Tough Work Environment

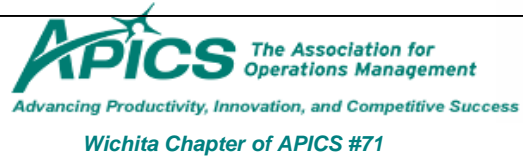
by Tom Schulte

If that description makes a person you know come to mind, you are fortunate to have that person in your life because it's a good bet they do a lot to make your day a little brighter. In the course of a stressful day it is a refreshing gift to be around someone who is a positive -thinker. These kinds of co-workers contribute hope, humor, encouragement, and positive solutions and seem like a breath of fresh air in a *stale* work environment. What is their secret? How do they do it? Where does all that positive energy come from and more importantly, is it just an inborn trait or can *anyone* learn to stay positive in a negative environment?

The truth is that while the demand, changes, rumors, chaos, negativity, and workload in today's workplace can leave a person feeling grateful to have just survived, positive living is a learned trait and can be chosen and mastered by anyone. It is possible for each of us to make our workday a more fulfilling, positive, energizing personal experience.

This motivating, upbeat presentation will look at negative issues associated with living in today's environment and offer some simple approaches for regaining control of your life and becoming a positive influence in the lives of those around you.

**APICS Wichita Chapter 71  
April 2010 Newsletter**



**Membership Information**

Per the APICS Website, we have a total of 186 members of Chapter 71 and a total of 2 New Members since the beginning of February 2010. These new members are listed below. Welcome New Members!

Bradley L Hewitt  
Michael McNamee

**APICS Wichita - Chapter 71 Board of Director Nominations**

Term beginning June 1, 2010 ending May 31, 2011

Position	Name
President	Brian Hickman, CPIM, PMP
President Elect	Brian Ferris, CFPIM, CSCP, C.P.M.
1st V.P. - Programs	Elly Love, CPIM, CSCP, SSBB
2nd V. P. - Membership	Ron Hole CPIM, CIRM
3rd V. P. - Marketing	Pending
4th V.P. - Education	Ron Lunsford CPIM, CSCP
5th V. P. - Public Relations	Bill Carroll, CPIM, CIRM
Secretary	Jake Brown, CPIM
Treasurer	Crystal Morgan CPIM
Hospitality Chair	Kevin Parker, CPIM, CSCP
Logistics Chair	Pending
WSU Student Liaison	Anup Sortur
Student Chapter Adviser	Dr. Lawrence Whitman

Elections for our next Board of Directors and installation of those officers will occur on Tuesday, April 13<sup>th</sup> during the business portion of the Professional Development Meeting. The nomination committee is making the above recommendation for officers to the chapter body but nominations from the floor will also be accepted. Please make sure the person you are nominating will accept a position before nominating them.

8509 Brentmoor  
Wichita, Ks. 67206

PRSRT  
etc

Name

Company

Zip



**Wichita Chapter of APICS  
#71**

**Programs Calendar Spring 2010**

13-Apr	PDM	"How to Stay Positive in a Tough Work Environment"	Speaker: Tom Schulte
14-Apr	Spring Seminar	Everything You Wanted to Know about Lean but were Afraid to Ask	Speaker: Tom Schulte
11-May	PDM	Spring Social & Tour KC135 McConnell AFB	Organizer: Peter Larrabee, Capt USAF AMC 344 ARS/DOV